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Function Excel for HR: Salary

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## Employee Data

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Compensation Becomes a Top Priority

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Jeremy Banoff NAREIT 2015

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analysis. Free Craigslist Training | Which Is Better Job or Gig Section Real Estate Compensation Survey Cel For over two decades the annual CEL compensation survey has provided accurate, timely and confidential compensation information to hundreds of participants and

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hundreds of CEL client compensation evaluations and decisions. No other survey is as comprehensive or offers equivalent validity based upon so many years of results. The survey incorporates over 190 positions and nearly 400 participant companies in the office, industrial, retail, residential,

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advisory and brokerage/services sectors.

National Real Estate Compensation & Benefits Survey - CEL ...

2019 REAL ESTATE COMPENSATION SURVEY All Companies - Consolidated Results Position Median (1) Executive

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& Corporate Positions Senior

Executive Chairman of the Board (not CEO) \$288,300 \$396,600 \$653,100

182.1% Chief Executive Officer  
\$389,600 \$660,100 \$874,900

182.4% President \$244,000  
\$373,100 \$532,500 129.1%

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2019 REAL ESTATE COMPENSATION SURVEY ... - CEL & Associates

2020 REAL ESTATE COMPENSATION SURVEY All Companies - Consolidated Results Position Median (1) Executive & Corporate Positions Senior Executive Chairman of the Board (not CEO) \$296,200 \$409,200 \$675,000

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184.9% Chief Executive Officer  
\$401,000 \$677,800 \$905,100  
185.2% President \$251,300  
\$384,500 \$551,700 131.1%

2020 REAL ESTATE COMPENSATION  
SURVEY All Companies ...  
CEL 2018 National Real Estate

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Compensation Survey. December 4, 2018. By CEL & Associates Inc.

Following are salary figures for many key residential housing positions included in CEL & Associates Inc. ' s annual Real Estate survey. The overall survey includes data covering more than 120,000 incumbents from 400



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CEL 2018 National Real Estate  
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2018 REAL ESTATE COMPENSATION

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**SURVEY** All Companies - Consolidated Results. Position Median (1) Executive & Corporate Positions. Senior Executive. Chairman of the Board (not CEO) \$279,700 \$384,200 \$629,600 178.2% Chief Executive Officer \$378,200 \$639,200 \$850,000 178.4% President \$236,600

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\$361,100	\$513,200	126.4%	Chief Operating Officer	\$275,500
\$386,100	\$517,300	114.9%	Chief Investment Officer	\$284,100
\$367,500	\$471,000	114.0%	Chief Financial Officer (CFO)	\$245,700
\$359,600	\$489,900	104.2%	...	

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2018 REAL ESTATE COMPENSATION SURVEY All Companies ...

Find out with the 2020 NAIOP/CEL Commercial Real Estate Compensation and Benefits Reports. These valuable reports enable commercial real estate businesses to stay current on salaries, bonuses and benefits for CRE

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Professionals from executives to entry-level positions.

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Compensation Benchmarking in the Real Estate Industry. Providing market context, plan review and design for the Real Estate Industry, that enables you to align compensation with performance and exceed your Stakeholders' expectations.



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Homepage - CEL & Associates, Inc.

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Associates, Inc. provides consulting services to the real estate industry.

CEL & Associates created its first National Real Estate Compensation and Benefits Survey in 1989 and has

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Associates has been regularly conducting the survey ever since. CEL & ASSOCIATES 2016 real estate compensation survey

Compensation - Institute of Real  
Estate Management

I authorize the purchase of the  
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Compensation and Benefits survey  
report . See Pricing Above (under #2)  
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should be made payable to CEL  
Compensation Advisors, LLC.

2019 National Real Estate

*Page 27/41*

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## Compensation & Benefits Survey

March 06, 2020 NAIOP is again partnering with CEL & Associates, Inc. to compile the 2020 NAIOP/CEL Commercial Real Estate Compensation and Benefits Survey. A nationally known real estate advisor, CEL has conducted this survey – the largest in

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the industry – for 31 consecutive years. Complete the survey by May 8.

Participate in the 2020 NAIOP/CEL Commercial Real Estate ...

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For senior executives, mid-level management and other operating (and property level) positions, the annual CEL National Real Estate Compensation & Benefits Survey and the depth of other CEL proprietary

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Compensation databases and knowledge provides clients with industry leading compensation resources for evaluating positions deep into a real estate organization.

Real Estate Industry Compensation Benchmarking – Resident ...



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Seven US regions and up to 28 metro areas. Two reports are available for purchase from NAIOP: 2019

NAIOP/CEL Commercial Real Estate Compensation and Benefits Report (Office/Industrial-Retail) 2019

NAIOP/CEL Commercial Real Estate Compensation and Benefits Report

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(Office/Industrial-Retail-Residential)

To view CEL ' s 2019 Real Estate Compensation Survey: All Companies — Consolidated Results, visit the CEL website.

NAIOP compares commercial real estate compensation and ...

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The survey is the industry standard for pay statistics across 190 real estate positions in the United States. Nearly 400 companies participate to provide confidential compensation data for their employees working in all major real estate sectors, fields, and functions. The survey is well-

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Real Estate Salary and Benefits 2018 |  
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The 2014 CEL National Real Estate Compensation & Benefits Survey (the 25th annual and the largest and most comprehensive in the industry) reveals year-over-year trends critical to boards, CEOs and top executives for leading their firms in 2015.

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Annual Industry Compensation Survey  
| National Apartment ...

2017 National Real Estate

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Comp@celassociates.com

Corporate/Specialization Matching to  
Position ID Sr Exec/ Invest/ Corp/Fin/  
Office/ Resi- Retail Fund Mgt/ Acct  
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